



# Tom Lovegrove & His Smart Village

*The Villages at  
Emerald Bay*

## SHOWCASE MAGAZINE PROOF

We've all heard the African saying, "It takes a village to raise a child." At Smith Mountain Lake, a local developer has created a "Smart Village." Will a Smart Village make for a Smart Child? Well, you only have to look to another far more American proverb. "If you follow a smart kid home you'll find smart parents. If you follow a stupid kid home," you won't find them living in The Village at Emerald Bay.

Don't let Tom Lovegrove's appearance fool you. He may look the part of the physically fit retired entrepreneur, but he lives the "art of the deal" life. He lives it at Smith Mountain Lake, our area's very own Tahoe, where he has his hand in just about everything. He's currently the Chairman of the Board the Smith Mountain Lake Marine Fire & Rescue. And was recently the President of the Smith Mountain Lake Chamber of Commerce. You'd be hard pressed to find anyone more involved in their community.

Tom is only a decade removed from his past life as a tech executive who created and sold a hugely successful software company. Like many young "retirees" there is only so much relaxation a human can take before the natural drive (that allows one to be able to retire early in the first place) kicks back in. So, what does a young semi-retired tech entrepreneur living the easy life at Smith Mountain Lake do when it's time to ramp

back up? Merge the easy life with technology, of course, and make it available for anyone to have. Since relocating to Smith Mountain Lake, Tom has created one of the area's most successful construction and real estate development companies. Bayview Construction builds high quality commercial buildings and residential homes within a hundred miles of Smith Mountain Lake. While, the development arm of the company is always on the lookout for the next project for their unique touch.

Tom's current brainchild is a high tech gated development on Smith Mountain Lake only minutes from the Westlake boomtown. Emerald Bay has quickly become the must see development for anyone looking for a home at Smith Mountain Lake. Of course, the houses are state of the art and include every amenity you would





expect from a top-of-the-line home. But, Tom's team has genuinely taken these houses to the next level and has factored in every detail from the most minute piece of molding to the effect of the boathouses on the lake's fish population.

Living at the lake should be as relaxing as one would imagine. There shouldn't be yard work and security fears. Instead of taking care of

a house; the house should take care of you. At The Villages at Emerald Bay, the houses do take care of you. Within the cutting edge "Smart Village" each individual home is a state of the art "Smart Home".

Tom has merged his tech background into the cutting edge neighborhood he has envisioned and created. Building the type of Smart Homes normally reserved for Silicon Valley, CA, Tom has carved out the most unique upper end development at Smith Mountain Lake. With a touch of a finger the house comes alive. All the lighting, entertainment, and security devices can be controlled and programmed from a simple touch screen display. The security cameras and system can be monitored and control from anywhere in the world. In fact, it can all be controlled from anywhere in the world; or from your Kohler sok overflow tub while you listen to your favorite music playlist through the in-wall speakers.

Your coffee can be waiting for you when you wake up. Your shower can be customized by user. Your music is piped through the house and controlled with a virtual jukebox. The lights can automatically adjust to the time of day and every light in the house can be changed to a preset theme at the touch of finger. Even the heating and air conditioning is computer managed to control costs and keep the climate of the house precise. The electrical usage is tracked and the system creates reports to help you identify the most efficient ways to use your home so that utility bills are never a surprise.

The entire exterior of your home is cared for by the home owners association, including all landscaping and yard work and the exterior of the house. And with the secure gated entrance to the community, there are no surprise visitors; welcome or unwelcome. So, with the house taking care of you on the inside and the outside taken care of by the community association, you'll only have to do the bare minimum amount of home upkeep.

So, if you've considered relocating to the lake, upgrading your current lake house, or picking the perfect weekend getaway home, The Villages at Emerald Bay must be on your short list. See the homes for yourself during the Parade of Homes on October 6th and 7th. Even if you haven't considered a new home purchase, visiting this unique development and the amazing smart homes during their open house is an opportunity not to be missed. There are 6 completed homes to view and several others currently under construction. But, don't delay, as this is the hottest development at Smith Mountain Lake. [SM](#)

>>> To learn more about creating your new lifestyle at The Villages of Emerald Bay or to consult with Tom about perhaps creating one of these homes in your current community visit [www.VillagesAtEmeraldBay.com](http://www.VillagesAtEmeraldBay.com) or call him at 540-719-1196. From your cell phone you can even text SML to 68247 to get Tom's attention.

